

BARTLE & GIBSON

Solution Overview

Industry

Bartle & Gibson, Western Canada's leading independent plumbing, heating and electrical wholesaler wants to fully integrate the electronic movement of Purchase Orders, Purchase Order Changes, Advanced Shipment Notifications, Remittance Advices and Invoices to/from with their supplier base into their existing business systems. They want a solution that provides a seamless transition of suppliers from paper based documents to electronic documents.

Scenario

Bartle & Gibson wanted a business solution to reduce order processing costs between themselves and their largest suppliers. In addition they needed expertise in EDI implementation to help in crafting an appropriate business solution to fully integrate to their existing Senta Inventory Management System.

Company Profile

Bartle & Gibson an Edmonton Alberta based plumbing, heating and electrical wholesaler services contractors through a network of 28 locations and 2 distribution centers in B.C. Alberta and the North West Territories.

Benefits

Quick cost effective implementation of integrated EDI to its largest suppliers provides significant order processing savings.

About SoftCare

Founded in 1989 and headquartered in British Columbia, SoftCare EC Inc. develops e-business software. Our OpenEC® product suite allows companies to conduct business-to-business e-commerce. Our e-business software is open and scalable allowing for integration with existing and future technologies, lowering operating costs and streamlining the business process while delivering benefits to all electronic trading relationships

For more information about SoftCare, TradeLink EDI Management System and the SoftCare Solutions Group visit www.softcare.com, contact us at 1 – 888 – SOFTCARE or email us at sales@softcare.com



Bartle & Gibson, Western Canada's leading independent plumbing, heating and electrical wholesaler since 1944 had to find an EDI system to send and receive business documents from its existing Senta Inventory Management System to/from its largest trading partners. After extensive searching Bartle & Gibson choose SoftCare's TradeLink Corporate EDI Management System to send and receive EDI documents.

Bartle & Gibson wholesales plumbing, heating and electrical products to contractors in Western Canada. In 1994, they were looking for ways to reduce order management costs by implementing EDI. They wanted an EDI application that could integrate to their existing Senta Inventory Management System, reduce their internal business processing costs and increase order processing efficiency. This is why they turned to SoftCare.

Choosing TradeLink EDI Management System

Bartle & Gibson chose SoftCare and its TradeLink EDI Management System because they liked their approach to combining, software, consulting and services to provide an all-encompassing solution to implementing EDI. In addition, TradeLink's advanced features such as "partner" specific mapping allowed Bartle & Gibson to quickly integrate EDI Order Cycle documents to/from its Senta Inventory Management system.

Implementing an integrated solution for EDI

Once the decision to buy TradeLink was made, SoftCare and Bartle & Gibson put together a project team to build a fully integrated EDI business management solution, which sends purchase orders, remittance advices and functional acknowledgments to its suppliers while receiving and automatically processing purchase order changes, advanced shipment notifications, functional acknowledgments and invoices, to/from its key suppliers including Moen, Delta Faucets and American Standard.

The next step was to choose an EDI Value Added Network. As TradeLink supports all methods of communications (VAN, FTP, EDI over the Internet etc) the choice of which communications method was based on price and not dictated by the software choice.

Since implementation, Bartle & Gibson has worked closely with SoftCare to increase the adoption of EDI to their supplier base which now includes on average 1600 EDI business documents per month. Dave Couture, EDI Co-ordinator of Bartle & Gibson says, "SoftCare's attention to detail and expertise in EDI implementations made them the ideal partner to implement an EDI System for Bartle & Gibson".